



## **MEDIAMOUNTAIN**

**Vacancy:** Purchase Manager Switzerland  
**Country/City:** Switzerland, Zurich  
**Date:** December 2009  
**Minimum FTE:** 1 FTE

### **Organization**

MediaMountain is a fast growing international media company which offers a wide range of communication opportunities around winter tourism in the Alps. We work in partnership with over 200 winter sport resorts in Europe. The company started with a unique outdoor concept, posters on ski lift pylons. These days we offer a wide range of communication opportunities and outdoor marketing concepts around winter sport and summer tourism in the Alps. MediaMountain has grown into a company with offices in Austria, Switzerland, France and Italy. The head office is settled in The Netherlands.

### **Job description**

As a Purchase Manager you represent MediaMountain in Switzerland and manage the local team. You hold responsibility to maintain and extend our purchase network in the ski resorts. Within the Swiss team you work closely together with the Hardware Manager Europe, local sales agents and the international MediaMountain Sales team. The Purchase Manager reports directly to the Management Team.

### **Primary duties & Responsibilities**

- Maintain & extend successful relationships with all relevant ski resorts in Switzerland
- Build a new network on resort level for integrated projects and products on decision level of all tourism relevant resort partners (hotels, ski schools, tourism organizations)
- Plan & co-ordinate fair presence of MediaMountain products and projects.
- Support special media customer projects in full-integrated resort outdoor concepts
- Support acquisition on national sales
- Open network & doors for international sales
- Development of portfolio and investment plan
- Human relations including union affairs

### **Qualifications**

- Sales experience
- Management responsibility
- Knowledge of the market situation, distribution channels and competitors
- In addition to Country language, fluent English
- Flexibility
- Initiative and Pro-activity
- Customer Focus
- Problem Solving
- Commitment to organizational and professional values
- Relationship building
- Judgment and Decision Making
- Technical/ Professional Expertise

### **Terms of employment**

- Salary according to the market situation in your country
- Possibility to earn a monthly – and/or yearly bonus

### **Information & Application**

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